



Mr. Chris Harrington
Director

OFFICE OF SMALL
BUSINESS PROGRAMS



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Agenda

- US Special Operations Command
- What We Buy
- How Do I Do Business with US Special Operations Command
- Upcoming Opportunities
- Questions

US Special Operations Command

- USSOCOM synchronizes the planning of special operations and provides SOF to support persistent, networked and distributed GCC operations in order to protect and advance our Nation's interests.



FY15 Acquisition

SOF ACQUISITION TEAM

~600 personnel

INNOVATION

- Low cost/expendable satellites
- Medical technology & improved tactical combat casualty care
 - Target engagement systems
 - Advanced armor/materials
- Low Visibility/LPI C4 systems
 - Manned/unmanned ISR
 - SOF-unique night vision
- Coalition partners data sharing exercise participation
 - Tactical Assault Light Operator Suit

ANNUAL SCOPE

500+ programs/projects

Oversaw \$7.9B

Awarded \$3.0B

11,480 contract actions (inc 4,454 actions for services for \$1.56B)

85M

Rounds of ammunition

31,679

Weapons, accessories, lasers, & visual augmentation systems

37,804

Operator survival/equipment items

4,527

Radios, SATCOM terminals, & ancillary equipment

7,442

Information Technology automation devices & systems

2,974

Operator & Medic kits

1003*

Field Service Reps placed on contract *
(provided to support USSOCOM via SOF CLSS)

1,991

ISR kits

627

Vehicles

1,882

TACLAN FoS equipment deliveries

13

SCAMPI node, SOCOM Strategic Entry Point, & media ports

83

CASEVAC kits

132

Rotary Wing aircraft & systems

91

Tactical MISO systems

31

Fixed Wing aircraft

13

Mobile Technology and Repair Centers operational

9

Maritime Surface Crafts

How to do Business with USSOCOM

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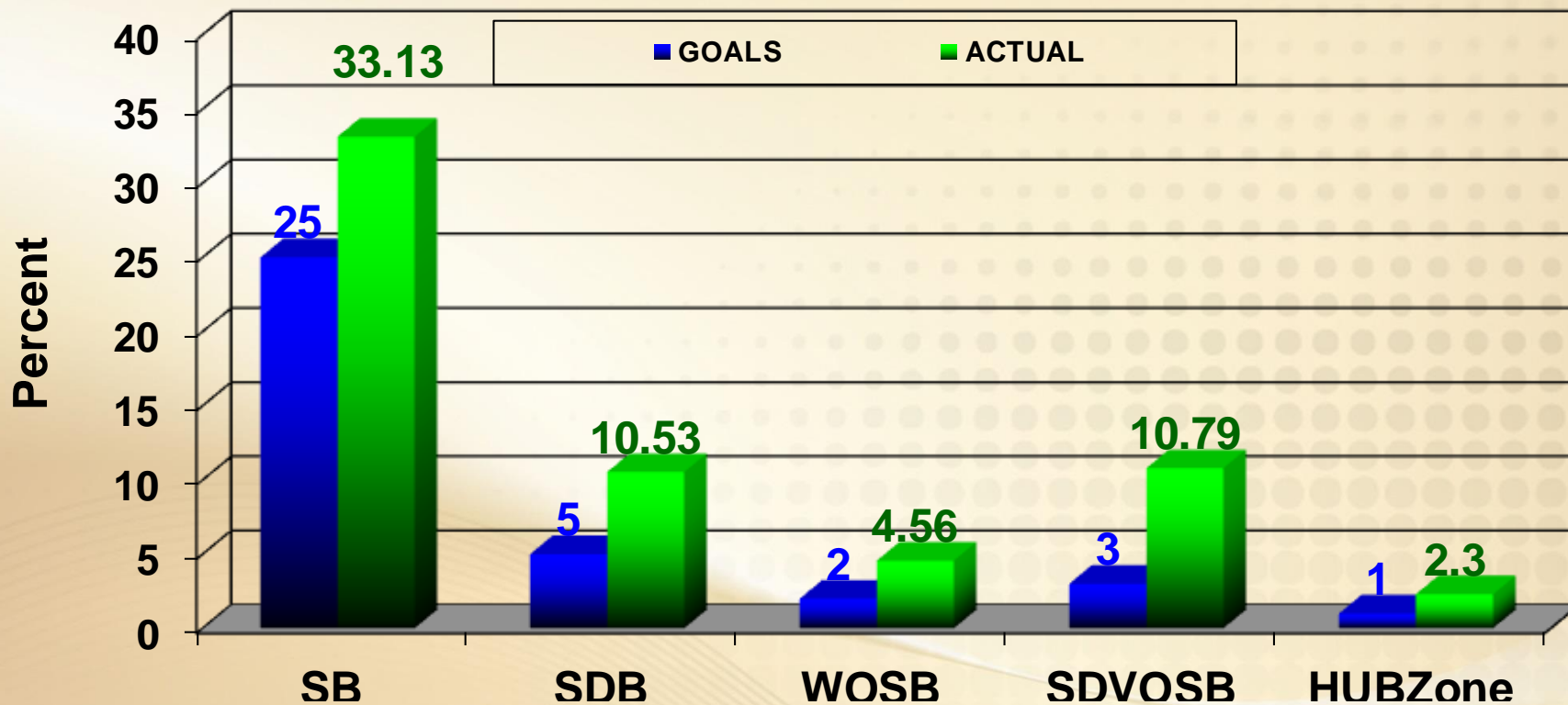
- There are a number of ways to do business with the command
 - Small Business Office
 - Technology and Industry Liaison Office (TILO)
 - Technical Experimentation
 - Small Business Innovation Research (SBIR)
 - Broad Agency Announcements
 - Cooperative Research and Development Agreements (CRADA)

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Small Business Office

- Primary Point of Entry for Small Businesses
- Office is charged with ensuring Small Businesses are afforded the maximum practical opportunity to support the command
- Meets with Small and Large Businesses daily
- What's important to us?
 - Capability, capability, capability
 - Proven track record of performance
 - Proper clearances
 - Tickets are secondary at best

Small Business Program



FY14 (\$M)	667.7
FY15 (\$M)	905.0

173.5
287.6

79.9
124.5

230.4
294.9

12.8
62.8

Reporting Through 30 Sep 15

TILO

- Interfaces with Small and Large Businesses, educational institutions and think tanks
- Office looks for SOF specific solutions vice generic capability overviews
- Receives approximately 600 white papers a year
 - Approximately 30% generate interest
 - Holds briefings, demos etc depending on capability
- Your POC
 - TILO@socom.mil
 - Ms. Shelvin Watts, 813-826-1269

Technical Experimentation

- S & T Office hosts events throughout the United States
- Events held 3-4 times a year with a different focus area each time
- Government, Academia, Industry participate
 - Allows technology developers an opportunity to interact with the SOF community in a collaborative environment
 - Identifies potential Technology Readiness Level 3 or greater technologies to support SOF

SBIR

- USSOCOM SBIR program supports the DoD SBIR Program's overall mission to leverage Small Business technologies for the warfighter
- Focus is to provide funding for the development of advanced technology that provides increased capability to the SOF Warfighter
- Your POC:
 - SBIR@socom.mil
 - Government position is being filled

Broad Agency Announcements

- Intended to solicit extramural research and development ideas
- Announcements provide a general description of the command's research areas of interest and eval criteria
- Projects must be for scientific study and experimentation directed toward advancing the state-of-the-art

CRADAs

- Agreement between the command and a non-federal party to perform collaborative research and development
- Must be an area that is consistent with command mission
- No money is placed on agreement

USSOCOM Opportunities

- **Global Logistics Support Service (GLSS)**
 - Draft RFP on FBO, RFP due in Aug 16
 - \$9B (subcontracting mandate 35% of CONUS work)
- **Global Research and Assessment Program**
 - Approx \$45M SBSA, MISO requirement
 - Draft RFP on FBO and an Industry Day TBD
- **Special Operations Forces Information Technology Enterprise Contract II, (SITEC II)**
 - \$2B, will have Small Business goals
 - Utilizing GSA Alliant
- **Exercise Support Contract**
 - 8(a) set aside, more information will be posting soon on FBO
 - 5 yr, \$150M award

USSOCOM's Small Business Contact Information

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- Chris Harrington, Christopher.Harrington@Socom.mil 813-826-9475
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- Our FBO Link:
 - https://www.fbo.gov/index?s=agency&mode=form&id=aa97990bc42c820fc485d51b23f2bc49&tab=offices&tabmode=form&tabid=3574584d5463d66fc0fd8080d0f0f564&subtab=opportunities&subtabmode=list&clear_filters=1&cck=1&au=&ck=
- USSOCOM Webpage:
 - <http://www.socom.mil/default.aspx>
- USSOCOM Acquisition Webpage:
 - <http://www.socom.mil/Sordac/Pages/Default.aspx>

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Questions?